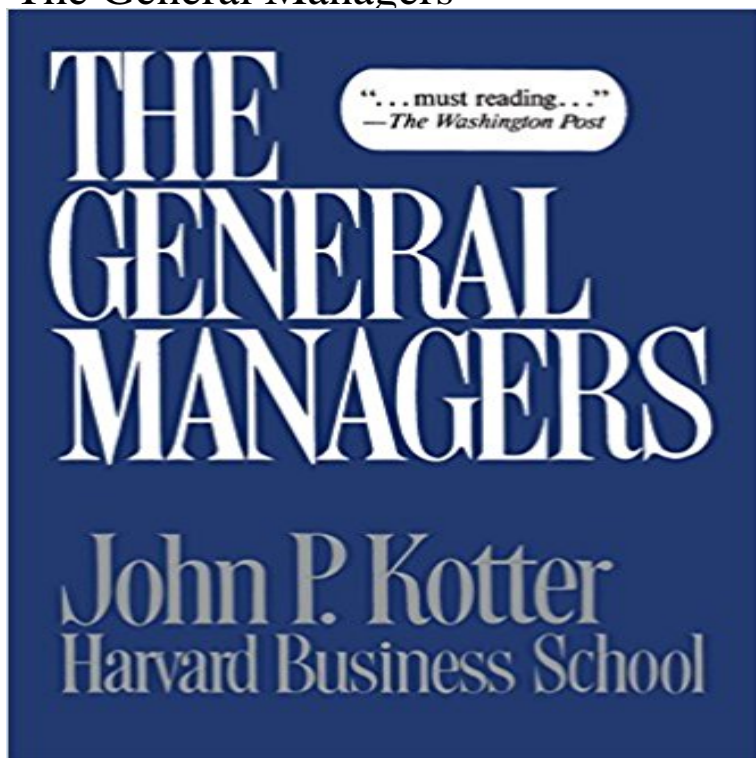


The General Managers



In this unprecedented study of America's leading executives, John Kotter shatters the popular management notion of the effective generalist manager who can step into any business or division and run it. Based on his first-hand observations of fifteen top GMs from nine major companies, Kotter persuasively shows that the best manager is actually a specialist who has spent most of his or her career in one industry, learning its intricacies and establishing cooperative working relationships. Acquiring the painstaking knowledge and large, informal networks vital to being a successful manager takes years; outsiders, no matter how talented or well-trained seldom can do as well, this in-depth profile reveals. Much more than a fascinating collective portrait of the day-to-day activities of today's top executives, *The General Managers* provides stimulating new insights into the nature of modern management and the tactics of its most accomplished practitioners.

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The General Managers - Kotter International Here is a description of a typical day in the life of a successful executive, in this case the president of an investment management firm. 7:35a.m. Michael **The General Managers: John P. Kotter: 9780029182307: Amazon** Astros general manager Jeff Luhnow, left, and Rangers GM Jon Daniels both guided their respective teams to the postseason in 2015. Restaurant General Manager Salary: \$45950 (average). What does a Restaurant General Manager earn in your area? 1205 Restaurant **General Managers in the Middle - Harvard Business Review** THE GENERAL MANAGERS 2007, ABC Music awards finalists The General Managers have had a great year in the music industry. The General Managers, a **General Management - Faculty & Research - Harvard Business School** A career in general management can mean many things, and they all revolve around leadership. General Management Club members and Ross graduates **NHL General Managers meeting recap - Die By The Blade** Find. Book 1982. The General Managers. by J. P. Kotter. Print. Share Citation: Kotter, J. P. The General Managers. New York: Free Press, 1982. Related Work. **Salary: Restaurant General Manager Glassdoor** The person in charge of a department within a company. General managers commonly rank above most employees but below

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